



SHINFIELD TENNIS CLUB

Annual Report 2017 /18 - 25th March 2018

Chairman's Report

Over the last year the Committee has focused on improving the facilities and providing opportunities for members to play. We continue to benefit from use of the Clubspark system to manage the administration of membership and coaching fees. As a result we had sufficient funds to repaint the courts (an activity we undertake every 4-5 years) and still make a £4k contribution to the 'sinking fund'. We build the fund up over a number of years, to ensure we can complete major maintenance and improvement activities. Thank you **Alan** for your financial management of the club funds.

We said goodbye to some of our long-standing members in 2016 as they moved away from Shinfield and also said 'hello' to new individual and family members as they move into the new houses in the area. The number of members rose from 175 in 2016 to 203 in 2017. This results from both regular marketing activities (thank you **Anna**) and the LTA sponsored Great British Tennis Weekends Open Days.

The key success this year has been in keeping everyone playing tennis throughout the year – it's the reason we all joined! Club nights, tournaments and box leagues have helped to keep us playing and we have also embraced social media technology to keep in touch with each other: We are using *WhatsApp* to check we have enough players on club nights and Ladies trialled *Teamer* for organising league matches. Special thanks to **Jenny** for cajoling us to play, organising box leagues in the winter and tournaments throughout the summer; And thanks to our team captains **Zelie, Liem, Alan and Jan** for all the organisation that goes into league matches.

Tony has driven the junior Coaching activities of the club, offering a comprehensive range of junior programs from 3-4 years old right through to 15+ teenage sessions and encouraging our juniors to represent Shinfield at Tournaments and League events. Tony has also introduced new programs for adults covering beginner sessions, intermediate match play sessions and plus fun cardio sessions which is a fitness focused activity based on the game of tennis. In excess of 100 juniors and adults attend coaching each week, and a further 70+ children experienced tennis for the first time with the schools programmes.

In 2018/19, we will continue to use the <https://clubspark.lta.org.uk/shinfieldtennisclub> for our website and simplify Club administration and leverage the Great British Tennis weekends to advertise our Open Days to gain new members from the expanding Shinfield area.

I am stepping down as Chair, due to work and personal commitments. I thank the Committee for their hard work over the past year, acknowledging the contribution and time commitment that they all make to the Club. Particular thanks go to **Sheelagh**, for her role as membership secretary. link to the local Shinfield Association, the LTA, Clubspark as well as being our Child Welfare Officer.

If you are interested in joining the Committee, filling one of the vacancies or getting involved in helping to run events and Open Days, please let me know.

Tracey Gale,
Chair

Reports from Alan (Treasurer), Zelie, Liem and Alan (Captains), and Tony (Head Coach) follow.



Treasurers Report – Alan White

Summary Finances

1st October 2016 – 30th September 2017

Yr End 30th Sept	Actual 2016-17 £	Actual 2015-16 £	Variance vs Last Yr £	Actual 2016-17 £	Variance vs Plan £
Total Income	40,224	45,158	-4,935	45,680	-5,457
Total Expenditure (incl capital provision)	39,248	43,342	2,094	46,370	-7,122
NET Income/(Expenditure)	976	1,817	-841	-690	1,666
Closing Bank Balance	38,314	33,338	7,817	32,135	6,179

Note: the financial year runs from 1st October to 30th September

Total Income, including membership and coaching fees totals £40.2k and expenditure totals £39.2k, which includes a transfer of £4,000 to the sinking fund, and results in **net income of £1.0k**. This compares to actual net income of £2k in 2015-16 and is higher than the strategic plan, where we assumed a loss of £0.7k.

The closing bank balance is £38.3k, higher than the strategic plan. During the year we have cleaned and repainted the courts at a cost of £9k and continue to build up funds to repair or replace courts when required in the future. If we can continue to add c£7k pa, we would have sufficient funds to complete a court refurbishment in 2020 / 21.

Income

The use of Clubspark administration system continues to provide a simple way for members to apply for membership and pay their coaching fees and allows us to have transparency over fees, improving the financial management of the club funds.

An increase in junior members, drive an increase in overall membership to 203 (175 in 2016/17). However, the reduction in adults impacted the total membership income at £9.9k, £0.8k lower than 2016/17.

Membership details is indicated below:

	Actual 2016-17	Actual 2015-16	Actual 2014-15	Variance vs Last Yr	Plan 2016-17	Variance vs Plan
MEMBERSHIP						
Adults	71	76	58	-5	82	-11
Juniors	132	99	53	33	111	21
Total	203	175	111	28	193	10

Tony Williams continues to manage the coaching programme and coaching contributed a net income (after fees to the coaches) of £11.2k, up from £4.9k in 2015/16. There was a reduction in coaching income of £4k, but the cost of the coaches was significantly lower with Tony responsible for coaching management for a full year (Jonathan was managing coaching for some of 2015/16).

In addition to membership (£9.9k) and coaching (£29.2k) income, we also have income of £1k from Microsoft for use of the courts on Thursday evenings up to summer 2017.

Expenditure

Coaching fees remain the highest individual cost at £18k. The re-painting of the courts in summer 2017 cost £8k and we now have a regular annual contracts to clean the courts (£1.2k) and

maintain the lights (£1.6k). Other major expenditure items are; repayment of a loan to Shinfield Parish Council (£3k) and electricity for the lights (£2k).

A provision of £4k has been transferred to the sinking fund. This is slightly lower than the £7k assumed in the original strategic plan, but recognises that we have spent £8k on cleaning and repainting the courts during the year.

We propose continuing with the same level of Membership fees for 2017/18. We have reviewed the fees payable for shorter memberships, i.e. those joining from September. New fees payable from April 2018, if proposal accepted:

Membership category	Annual Membership 2018/19	Part yr: payable from Sept 2018
Adult (18+)	£130	£15/mth
Senior (60+)	£95	£10/mth
Student (in full time education)	£55	£30
Junior (under 18)	£30	£15 total
Family (1 or 2 adults + all children in same family)	£175	£18/mth
Adult - Coaching only membership ** (includes 10 lessons and 10 weeks access to tennis club facilities)	£125	N/A

Strategic Plan 2017

The long term plan was updated in 2017 and the actual results on 2017/18 are broadly in line with the plan. The level of membership and coaching are expected to rise by around 3% pa as the number of houses in Shinfield area increases.

By 2020 we expect to have c 217 members (vs 203 in 2017/18). We plan to build up funds to enable cash to be available to refurbish the courts in 2020/21.

Detailed accounts are included in the Appendix





Captains' Report

Shinfield Tennis Club has Men's, Ladies and Mixed Teams in the Adult Berkshire League, a Men's Team in the Aegon Championship (now renamed Team Tennis League) and in the Summer join 2 men's and 1 ladies Vets leagues. At Junior level the club participates in the Under 9s Berkshire League and the Under 18 Aegon Championship.

If you are interested in playing, please contact the Team Captains, [Liem](#) & [Zelie](#) for Adults and [Tony](#) for Juniors.

STC Men's and Mixed 2017 Report – Liem Than

We had three Men's teams in the **Berkshire Summer League 2017** and one team in the **Aegon 2017 championship** (renamed Team Tennis for 2018). Following promotions in the previous Summer, we unfortunately had a number of injuries amongst the players and were not able to maintain our league positions in 2017 season..

We also have 3 Mixed Teams in Summer and Winter **Berkshire Leagues**, providing plenty of opportunity to put the Club Night practice to the test in a match environment.

Aegon Team Tennis 2017

- Men's 1st: Finished 5th out of 6 in Div 3 & **relegated to Div 4 (Team Tennis) for 2018** ☹

We were promoted to Division 3 in 2016 and found the competition level too high to beat. However, we have had more players interested in playing Team Tennis (formerly called Aegon) and we will have 2 Team Tennis teams for 2018! Exciting!

Berkshire Summer League 2017

- Men's 1st: Finished 6th out of 6 in Div 3 and **relegated to Div 4a for 2018** ☹
- Men's 2nd: Finished 6th out of 6 in Div 7a and **relegated to Div 8a for 2018** ☹
- Men's 3rd: Finished 6th out of 6 in Div 7b and **relegated to Div 8b for 2018** ☹

- Mixed 1st: Finished 5th out of 6 in Div 4a
- Mixed 2nd: Finished 2nd out of 6 in Div 5b
- Mixed 3rd: Finished 6th out of 6 in Div 6a

Berkshire Winter League 2017/2018

- Men's 1st: Finished 3rd out of 8 in Div 5 West
- Men's 2nd: Finished 5th out of 7 in Div 7 West

- Mixed 1st: Currently 5th out of 6 in Div 8 – 2 more matches to play
- Mixed 2nd: Currently 3rd out of 6 in Div 9 – 2 more matches to play
- Mixed 3rd: Currently 6th out of 6 in Div 11 – 2 more matches to play

Thank you to all those who have played for their contribution to the club's success and if there are any other players who would like to play either mixed or mens matches, please let me know.



STC Ladies 2017 Report – Zelig Bailes

2017 saw a change in Ladies' captain, and I would like to start by thanking **Anna** for all her hard work building up the squad and the support she provided to me for my first season as Ladies captain.

Berkshire Summer League 2017:

In the summer we had a busy year playing in the Berkshire league, with Shinfield entering an additional Ladies team to give more of our members an opportunity to play in competitive matches. We also had some new members join which helped to build our squad. We had some hard-fought matches and some great tennis was played. We again tried to keep the 1st team as consistent as possible and within the other teams we kept strong pairings together, but also tested out new pairings to try to play to everyone's strengths and give us the opportunity to build our games together.

We ended the league in the following positions:

- Ladies 1st: 5th out of 6 in division 5a
- Ladies 2nd: 5th out of 6 in division 6a
- Ladies 3rd: 2nd out of 6 in division 7b – **and promoted to Division 6 for 2018!**

Berkshire Winter League 2017/18: Our Winter league is now drawing to a close, with just 1 match to play, although other clubs still have more to play. Results:

- Ladies 1st: Currently 2nd out of 8 in Division 5
- Ladies 2nd: Currently 6th out of 8 in Division 7

I would like to thank everyone in the Ladies squad for their flexibility and enthusiasm which has meant we were always able to accommodate last minute changes and pull together players for all teams. Over the next year, I hope to continue to build up the squad, hopefully encourage some new players to join and develop strong partnerships to represent Shinfield in our matches. I hope you are all looking forward to another fun and competitive year of tennis!

STC Veterans Report – Alan White & Jan Harding

Our veteran players, all performed well and enjoyed their Wednesday evening tennis:

- Ladies >40s: 3rd out of 5 in division 5
- Mens >45s: 3rd out of 5 in division 3
- Mens >55s: 3rd out of 5 in division 2

Thank you to Jan and Alan for managing the teams, both are stepping down from their duties

STC Junior Report – Tony Williams

STC continues to invest in its Junior Program and 2017-18 has been another good year of junior activity with a core base being in excess of 90 members, with the maximum of 120 taking coaching sessions during the summer, 55% of all junior members are under the age of 8 years.

The junior program, operates on Saturday and Sunday morning, 9am – 12noon and we will always struggle with the clash of times with other sporting activities. However, we still see 60+ junior members actively enjoying tennis on these mornings, with 25+ attending the 9am sessions whilst parents help themselves with a cup of coffee or tea in the club house, although with Tony's encouragement, more parents are picking up a racket and having a go themselves. The other major session run is the Thursday evening programs 16.30 – 20.30, which has seen a steady



increase in participation to the point that the Orange and Green ball programs are reaching their maximum capacity.

As part of the junior program, Tony has entered and co-ordinated teams into the local LTA leagues to allow players to get experience of actual match play. STC has had representation in the local leagues in mixed 8U, 9U & 10U groups, 14U Girls and 18U Girls. This means that all age groups can have match experience.

It should be noted that Naz, Issie and Annie who are all 12U have been competing in the local 14U Girls Berkshire Leagues. Well done Ladies for taking on the challenge and doing so well against tough competition.

A special mention should be made for **Lucas Green** age 11, in his continued improvements. Last year Lucas became the first STC member to achieve his Orange 1* status. Lucas continues to work very hard and has won many local tournaments. His success has meant that he was able to achieve his Green 1* status before he turned 11. A fantastic achievement given the number of games you have to play and win so well done, Lucas. Lucas continues to exceed expectations and although only just starting out on the junior yellow ball programs, has recently competed in and won sufficient matches for his rating to move to 8.1 and is ranked 34 in County 14U category even though he is only 11.

Part of our remit within the local Parish is to try and support tennis in the local community, Tony and Courtney have initiated and performed the following activities on our behalf, over the last year:

- After school tennis activity for the local Shinfield St Marys Junior School, providing tennis activities to a total of 60 children during the in Summer term.
- As part of the national LTA initiative to get more children exposed to tennis, led 3 Tennis for Kids programmes which enabled up to 30 Children under the age of 8 who have never played tennis before, to experience playing tennis over a 6 week period for free.
- Organised and hosted the Wokingham inter-schools 8U and 9U competitions. The 8U competition was spread over a number of days due to the high number of schools taking part and given that there were 4 players to a team. The events were a great success and are expected to be held again this year.



Committee Members 2017/18

Thank you to the STC Committee members for their contributions to running the club. We are interested to hear from members willing to get involved in organising events or helping publicise the club to encourage new members.

Position	Current Incumbent	New	Appointed
Chairman	Tracey Gale (standing down)	No nominees	2016
Club & Membership Secretary	Sheelagh Hawkins	N/A	2016
Treasurer	Alan White	N/A	2016
Tournament Organiser	Jenny Vaux (standing down)	Courtney Marsden	2018
Ladies Captain	Zelie Bailes	N/A	2017
Men's and Mixed Captain [Men's 2 nd Team Tennis Captain]	Liem Than Vacant	N/A	2014
Vets Captain (Ladies & Men's)	Alan White (standing down)	Steve Vaux	2018
Social Secretary	Stuart Beck	N/A	2014
Marketing Officer	Anna Allen	N/A	2017
Welfare Officer	Sheelagh Hawkins		N/A
Head Coach	Tony Williams		N/A



Detailed Finance Report Oct 2016 – Sept 2017

Shinfield Tennis Club: Finances Oct 1st 2016 - Sept 30th 2017

	Actual 2016-17	Actual 2015-16	Actual 2014-15	Variance vs Last Yr	Plan 2016-17	Variance vs Plan
MEMBERSHIP						
Adults	71	76	58	-5	82	-11
Juniors	132	99	53	33	111	21
Total	203	175	111	28	193	10
INCOME						
	£	£	£	£	£	£
Subscriptions	9,920	10,230	9,605	-310	10,680	-760
Coaching	29,196	33,304	31,354	-4,108	33,500	-4,304
Other Income	1,086	1,578	2,694	-492	1,500	-414
New Facilities - Grants & Loans	0	0	710	0	0	0
Bank interest	22	47	27	-26	0	22
Total Income	40,224	45,158	44,390	-4,935	45,680	-5,457
EXPENDITURE						
	£	£	£	£	£	£
Court maintenance & utilities	10,916	1,993	4,324	-8,923	11,670	754
Coaching fees	17,991	28,412	28,041	10,421	28,000	10,009
Website & advertising	97	261	88	165	100	3
Consumables/trophies/tennis balls	616	1,277	2,335	661	1,400	784
Berkshire LTA fees	666	764	980	98	800	134
Shinfield Assoc (Rent/Ins/Elec/water)	1,396	1,384	1,834	-13	1,400	4
SPC Loan Repayments	3,000	3,000	4,000	0	3,000	0
New Facilities - expenditure	0	0	0	0	0	0
Misc expenses/bank error	565	251	810	-314	0	-565
Total Expenditure	35,248	37,342	42,412	2,094	46,370	11,122
Transfer to Sinking Fund	4,000	6,000	0	2,000		-4,000
NET Income/(Expenditure)	976	1,817	1,978	-841	-690	1,666
Closing Bank Balance						
	30-Sep-17	30-Sep-16	30-Sep-15		30-Sep-17	
Current Account	12,608	5,654	4,885	769	10,000	2,608
Sinking Fund (for capital invest)	25,706	27,684	20,637	7,047	22,135	3,571
Closing Balance	38,314	33,338	25,522	7,817	32,135	6,179

Completed by: Alan White, Treasurer and Tracey Gale, Accountant.